GERMAN FILM FOR STRETCH CEILINGS

# TEQTUY



**TEQTUM GmbH** 

#### **BRAND IDEOLOGY**

By combining advanced experience of German technologists and the best European chemists, Teqtum GmbH developed a unique material for stretch ceilings under the TEQTUM brand.

#### **TEQTUM:**

- German quality
- Fire safety
- Environmental friendliness
- Counterfeit protection



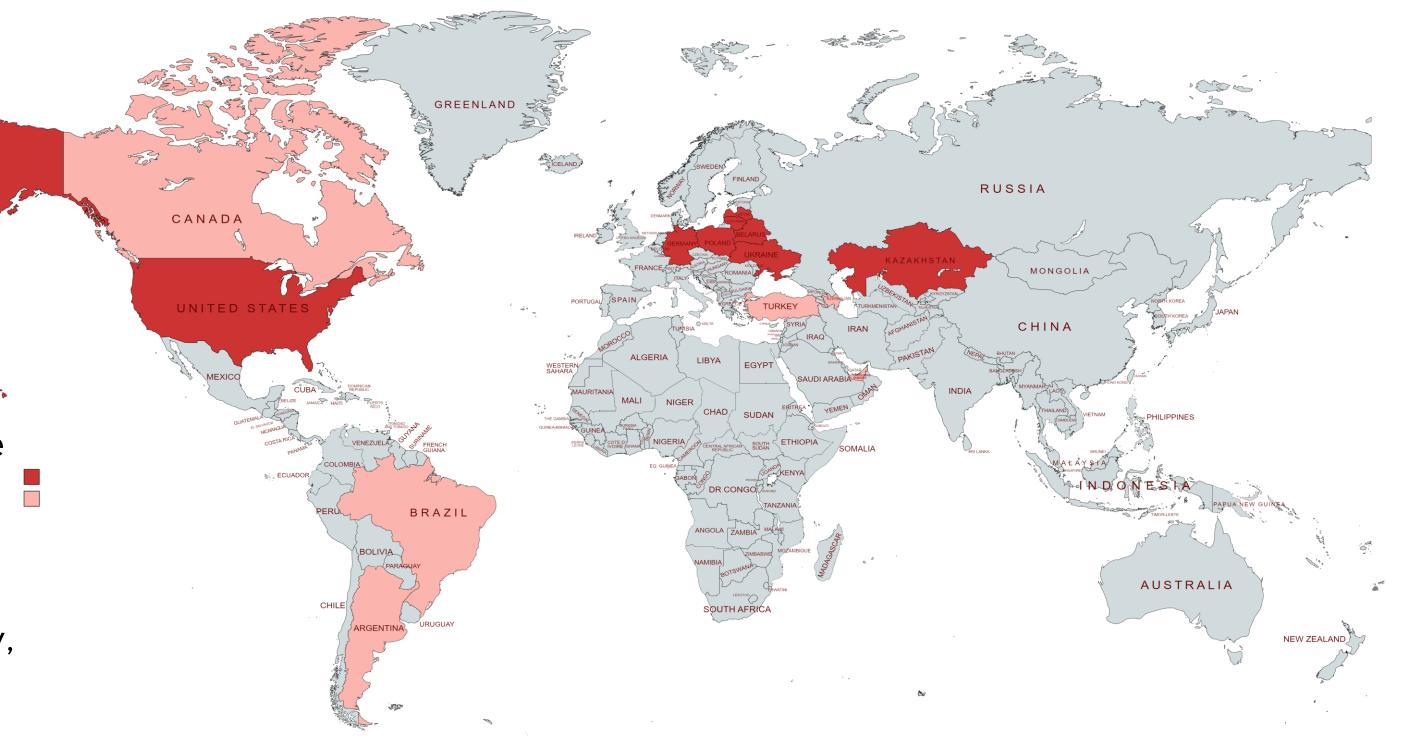
Premium German film for stretch ceilings.

Accommodation material with the fire safety class Bs1d0 according to DIN En13501.

## SUPPLY GEOGRAPHY

Today, Teqtum Euro is presented in Germany, Poland, Belarus, Ukraine, Lithuania, Latvia, Kazakhstan and the USA.

In a three-year term: Europe, Turkey, Azerbaijan, Central Asia, the United Arab Emirates, Brazil and Argentina.



TEQTUM EURO FIRE-PROOF FILM FOR
STRETCH CEILINGS





# TEQTUM EURO FILM DOESN'T SUPPORT COMBUSTION!

Material was tested according to European Standard EN-13501-1.

#### What does it mean?

**Combustibility:** Class euro B, option 1 – Flame-free material.

**Smoke formation:** Subclass S1 – moderate amount of smoke.

**Formation of burning droplets:** Subclass D0 – is not formed.

## **GERMAN FILM WITH** CONFIRMED **CERTIFICATION**

TEQTUM EURO is the only material in the world of up to 5 meters wide that successfully passed complex tests and gained the right to be marked with the CE mark (European Conformity).







MPA Braunschweig, Beethovenstr. 52, 38106 Braunschweig

#### Zertifikat der Leistungsbeständigkeit

In Übereinstimmung mit der Verordnung 305/2011/EU des Europäischen Parlaments und des Rats vom 9. März 2011 (Bauproduktenverordnung / CPR) gilt dieses Zertifikat für das Bauprodukt

#### ,Teqtum Euro weiß 7 329, 7 153

Dieses Zertifikat bestätigt, dass alle Bestimmungen zur Bewertung und Überprüfung der Leistungsbeständigkeit, beschrieben im Anhang ZA der Norm

#### EN 14716:2004

unter System 1 für die Leistung, die in diesem Zertifikat angegeben ist, eingehalten werden

#### die Leistungsbeständigkeit des Bauproduktes

Dieses Zertifikat wurde erstmals am 30.06.2021 ausgestellt. Es gilt längstens bis zum 29.06.2026, solange weder die harmonisierte Spezifikation, das Bauprodukt, die AVCP-Methoden noch die Produktionsbedingungen im Werk wesentlich geändert werden oder die Produktzertifizierungsstelle die Gültigkeit des Zertifikats aussetzt oder es zurückzieht.

Braunschweig, den 30.06.2020





Prüfbericht / Test Report

Customer Service Consultant Tel.: +49 6128 744-594, Fax: +49 6128 744-534

Allgemeine Angaben / General Information SGS-Kundennr. / SGS Client's ID SGS-Auftragsnr. / SGS Job No.

Typ / Type
Artikel-Nr. / Item No.
Probeneingang / Sample Receipt Date
Prūtzeitraum / Testing Period

Prüfumfang / Analytical Scope nach Kundenvorgabe / according to client's requirements

5694578

Basierend auf den durchgeführten Tests der eingereichten Probe(n) entsprect Testergebnisse für Blei, Quecksilber, Cadmium, sechswertiges Chrom, Polybro Biphenyle (PBB), Polybrominierte Diphenylether (PBDE), Bis(Z-ethylhexyl)-phit (DEHP), Butylbenzylphthalat (BBP), Dibutylphthalat (DBP) und Diisobutylphtha

Based on the performed tests on submitted sample(s), the test results of Lead, Mercuny Cadmium, hexavalent Chromium, Polybrominated Biphenyls (PBB), Polybrominated Diphenyl Ethers (PBDE), Bis(2-ethylhexyl) phthalate (DEHP), Butyl benzyl phthalate (BBP), Dibutyl phthalate (DBP), and Diisobutyl phthalate (DBP).

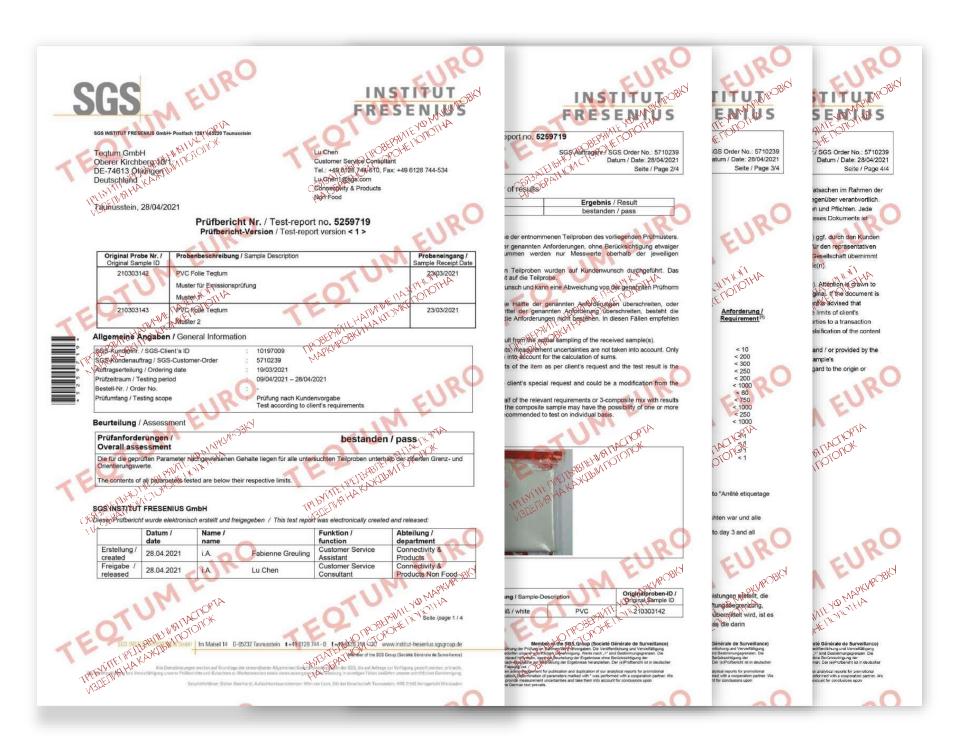
#### SGS INSTITUT FRESENIUS GmbH

|                         | Datum /<br>date | Name /<br>name |                | Funktion /<br>function         | Abteilung /department              |
|-------------------------|-----------------|----------------|----------------|--------------------------------|------------------------------------|
| Erstellung /<br>created | 25.03.2021      | i.A.           | Michael Dom    | Project Assistant              | C & P Connectivity /<br>Technology |
| Freigabe /<br>released  | 26.03.2021      | i.A.           | Tomislav Krolo | Customer Service<br>Consultant | Connectivity &<br>Products         |

# TEQTUM EURO – ECOLOGICAL MATERIAL

Teqtum Euro is certified according to 5 European safety standards, including the directive *Child Safety Standard*, which means that the material is absolutely safe for children:

- EN 71-3 Child safety standard
- REACH European Regulation of Chemical Turnover
- RoHS Restriction of the use of Hazardous Substances
- A+ French Ecological Standard, restricting volatile emission
- EN 14716 Stretch ceilings, Requirements and methods of testing. Comprehensive standard for obtaining the right to be marked with CE.



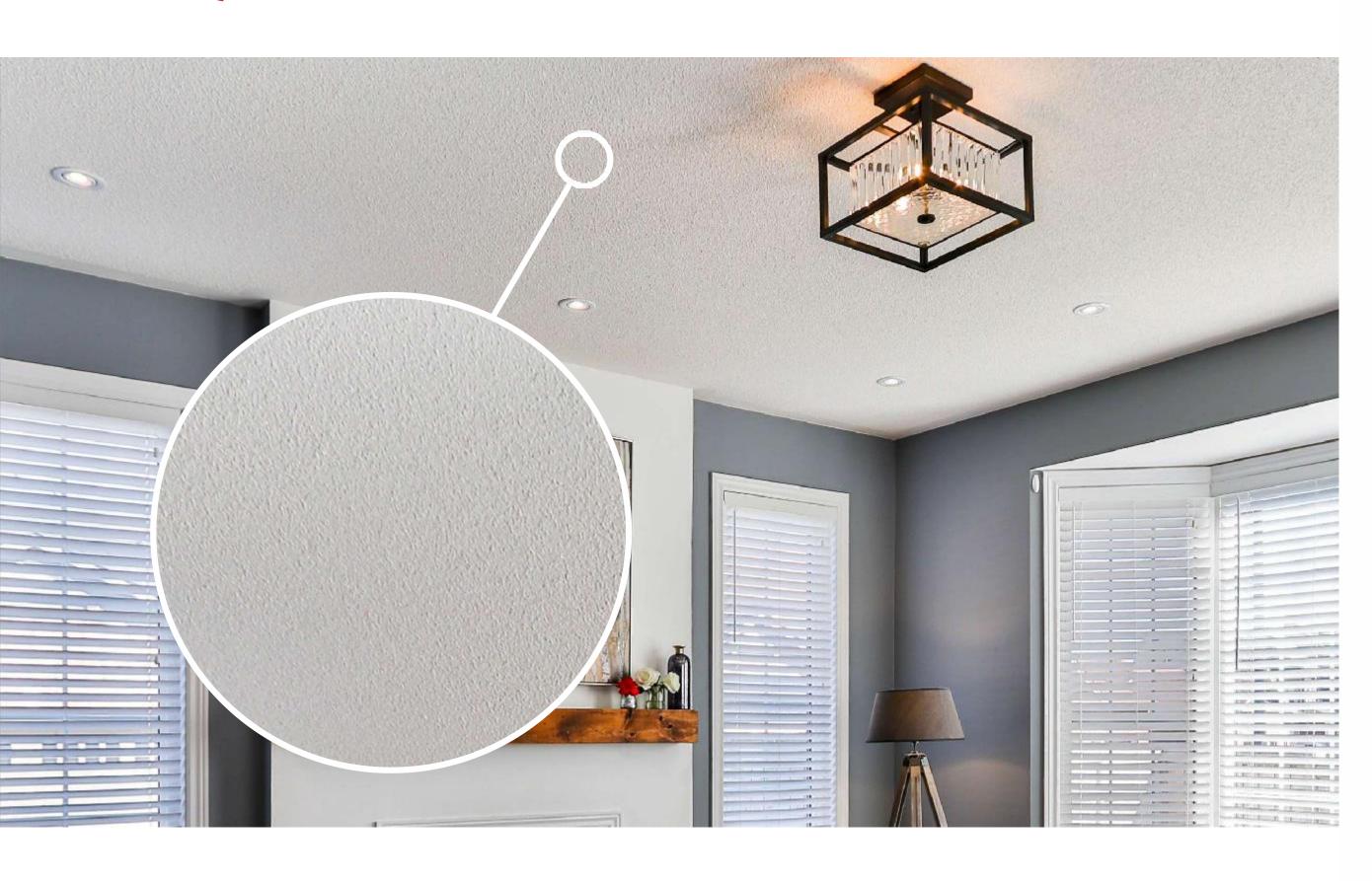












## TECHNOLOGY POWERMATT

Innovative manufacturing technology Matt Film developed by Teqtum GmbH

#### Technology POWERMATT -

- Minimum gloss of the matte surface
- Maximum similarity with "plastered" surface

## **DESIGN FILM PRODUCED ACCORDING TO COLOR TRENDS 2021**

Unique PVC film for stretch ceilings which conforms to the generally accepted RAL scale.

RAL is the world's most popular and colorful standard developed in Germany.



RAL 075 85 10

RAL 095 93 05 Kreppseidenweiß

RAL 095 90 10

RAL 000 40 00

RAL 000 55 00

A tlas white

**BEIGE** 

- the most relevant color as a base, both cold and warm shades.

versions: graphite, cold grey, light grey

RAL 080 80 30

RAL 070 85 20 Sandelholzbeige Sandalwood beige

RAL 080 90 20

RAL 110 96 02

RAL 050 20 16

RAL 000 1500

Waschweiß Laundry white

Nachtbraun Night brown

Tintenschwarz Ink black

**YELLOW-BEIGE** 

fashionable shades according to the color of the year 2021

**CLASSIC GREY** 

presented in three

**TRADITIONAL** 

White, brown, black

RAL 000 85 00 Shadow white

# UNIQUE COUNTERFEIT PROTECTION SYSTEM

- Safety data sheet for each ready-made ceiling with a unique number which can be checked at the manufacturer's website.
- Safety markings on the edge along the entire surface.
- Special UV marking on the inside of the canvas.



# PRODUCT DISTRIBUTION POLICY

Teqtum GmbH is a responsible participant in the stretch ceiling market. We strive to create an efficient and profitable sales system for our products.

Having extensive sales experience and analyzing the current market performance, Teqtum GmbH recommends a retail price for TEQTUM EURO and a certain level of customer service standards for each region.



#### **PRICE POLICY**

Teqtum Euro is a balance between the price and consumer value.

TEQTUM EURO has the recommended dealer and retail price for each region.

The pricing system allows each participant in the sales chain to make profit.

Strict control of the recommended prices avoids dumping by any of the participants in the sales chain.



# ADVANTAGES OF TEQTUM EURO FOR DEALERS

By selling TEQTUM EURO, each member of the sales chain earns more than by selling a regular film.

#### BONUS PROGRAM

System of additional motivation of measuring staff (competitions, direct financial motivation for work done)



## 3

## ONGOING TRAINING OF RETAILERS

(measuring staff, sales managers)
Teqtum GmbH developed a system of training for the employees of distributors, measuring staff, which includes:

- Technological features of TEQTUM EURO
- Sales tools
- Objection technology

#### **EXCLUSIVITY OF SUPPLY**

Teqtum Euro canvases can be distributed to a limited number of dealers with high standards of customer service.

## MARKETING SUPPORT

To create and develop an informed and loyal audience, Teqtum GmbH provides high-quality and regular marketing support to distributors and dealers



#### **CATALOGS**

The TEQTUM EURO sample catalog contains a basic range of films by texture and color:

The catalog is presented by modern and wear-resistant materials. TEQTUM EURO film samples are of sufficient size suitable for convenient demonstration, comparison or selection of color combinations when making an order.





## PRODUCT PRESENTATION

Electronic presentation about Teqtum GmbH and the TEQTUM film

Materials are available in electronic form as layouts adapted for printing reproduction.



# VIDEO ABOUT THE COMPANY

Teqtum GmbH prepared video materials about the TEQTUM EURO canvases, which were adapted for European partners.



## EXCLUSIVE BRANDED PACKAGING

All TEQTUM EURO ceilings are delivered in specialized packaging, one side of which is transparent and the other side of which contains brand information.



ORGANIZATION
OF FORUMS
AND MASTER
CLASSES
TOGETHER
WITH PARTNERS





www.teqtum.com

